

• THE FINAL RULE IS HERE

CMMC 2.0 in practice.

Avoiding the top 5 contractor pitfalls.

CMMC 2.0 is no longer theoretical. The final rule is here – and contractors must now demonstrate readiness rather than plans or intent. This brief distills what matters most for the organizations handling Controlled Unclassified Information.

CRITICAL INSIGHTS

For organizations handling CUI, CMMC 2.0 will directly impact:

Downstream risk surfaces quickly when readiness hasn't kept pace.



THE FIVE PITFALLS

Where readiness typically breaks down.

- 1

The rollout will move faster than expected

Despite "phased" language, CMMC clauses will appear quickly in new DoD solicitations.

- 3

Documentation is the leading cause of assessment delays

Most readiness gaps stem from incomplete SSPs, POA&Ms, and missing evidence — not technology.

- 5

POA&Ms have limits

They cannot be used for all controls, and overreliance may jeopardize certification.

- 2

Scoping determines the difficulty of certification

Poorly defined CUI boundaries increase cost, complexity, and audit risk.

- 4

C3PAO availability will be limited

As demand increases, assessment scheduling delays are inevitable without early planning.

QUICK READINESS CHECK

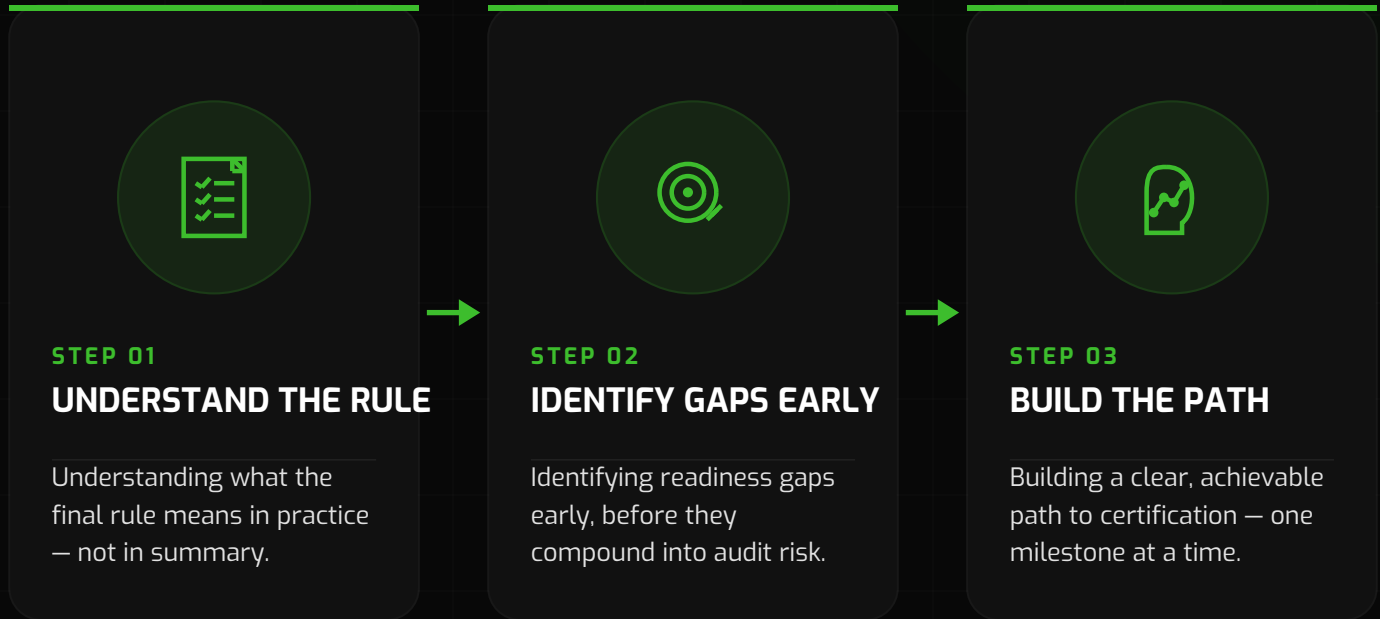
Can you say "yes" to every one of these?

- Our CUI environment is clearly defined
- Our System Security Plan is complete and current
- Evidence exists for implemented NIST 800-171 controls
- We've assessed our readiness for Level 2
- We understand what a C3PAO assessment will require

• IF YOU CAN'T ANSWER YES · YOUR PATH IS AT RISK

What successful contractors do next.

They move beyond rule summaries — and focus on three things that separate certified organizations from stalled ones.



COMPANION BRIEF

Read the CMMC 2.0 Insights Brief.

Learn what the final rule means for your organization, how to assess readiness, and what to prioritize in the next 90 days — grounded in Fortreum's frontline CMMC expertise.

CMMC 2.0 INSIGHTS BRIEF

